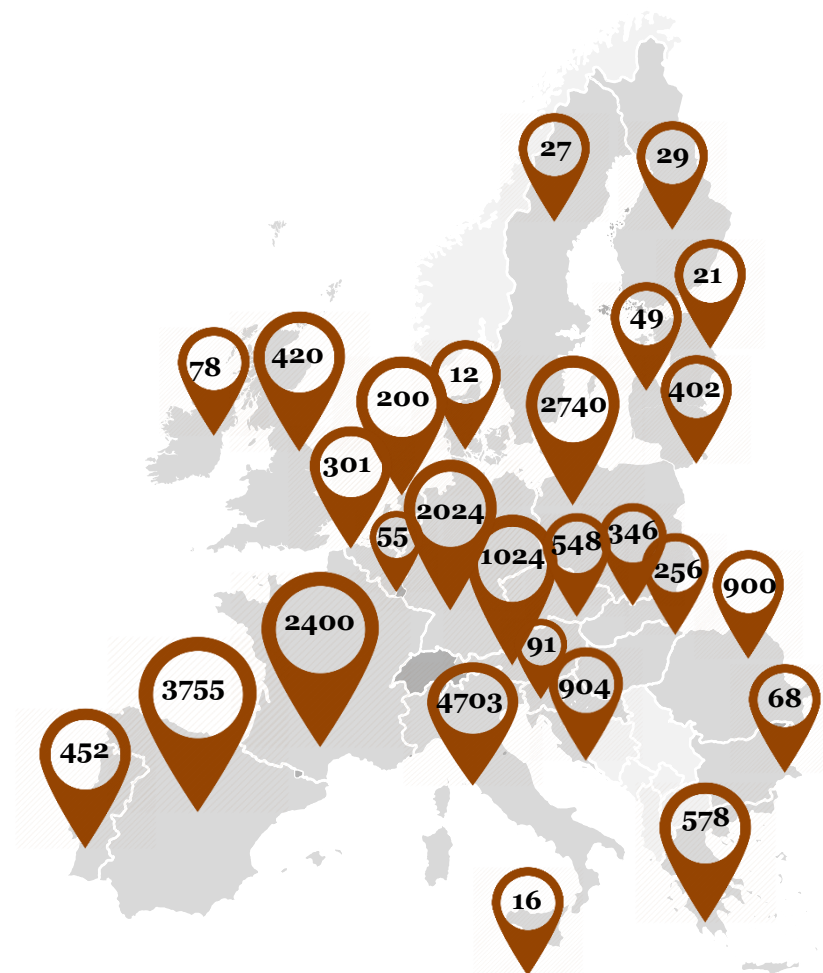




The European agri-food cooperatives monitor 2019

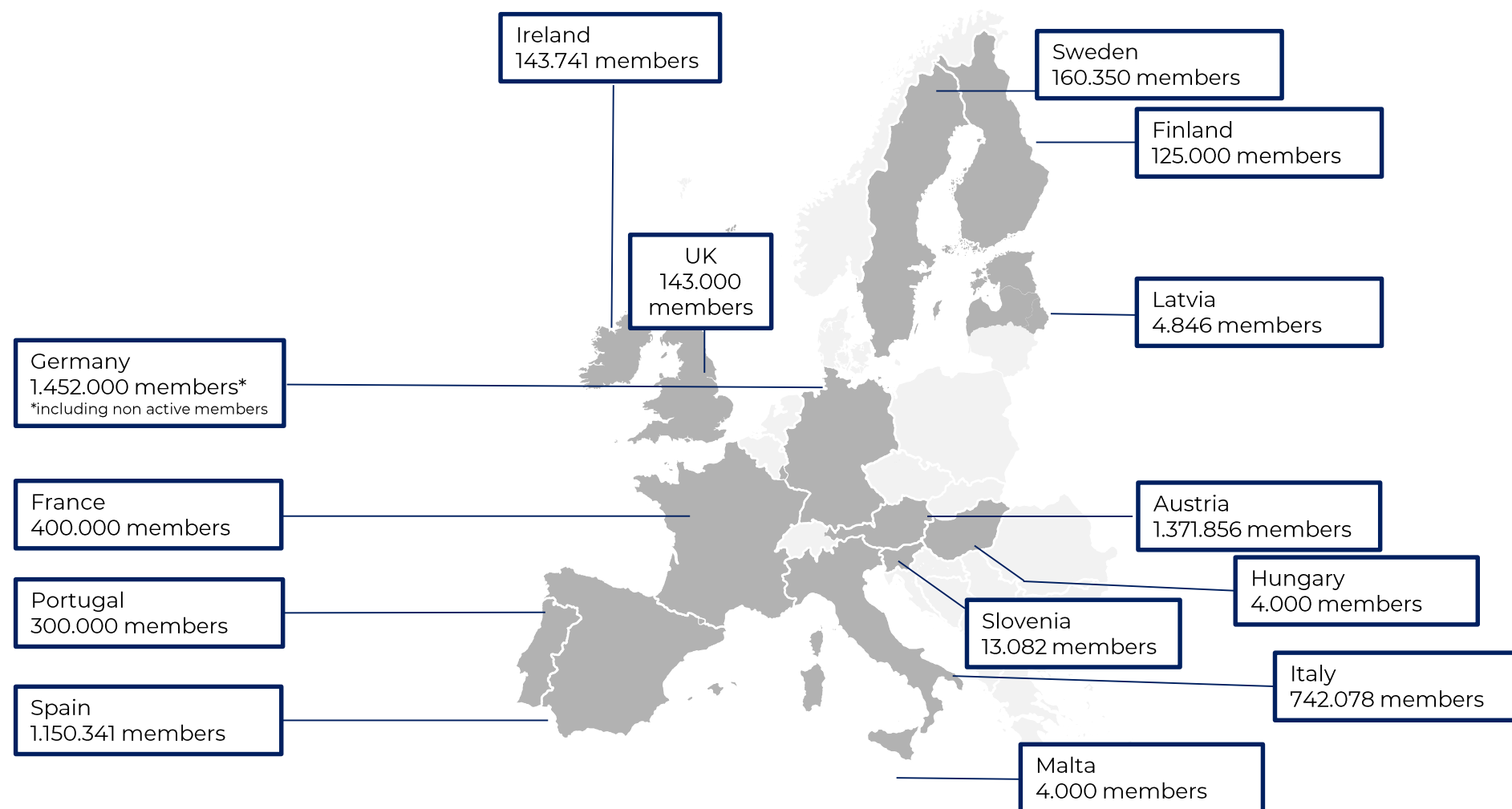
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Number of agricultural, Fishermen and Forest Cooperative per country - tot 22.399



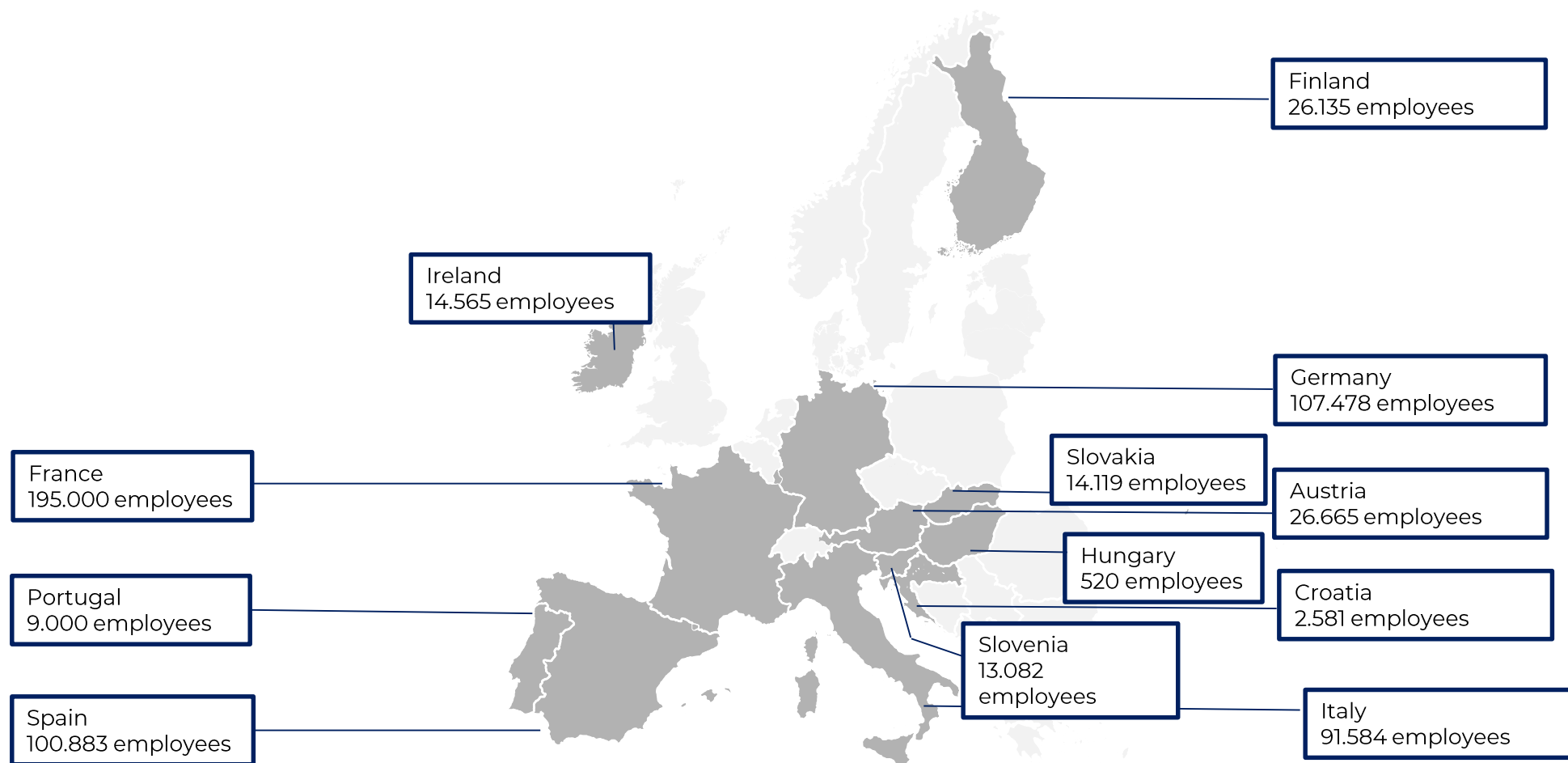


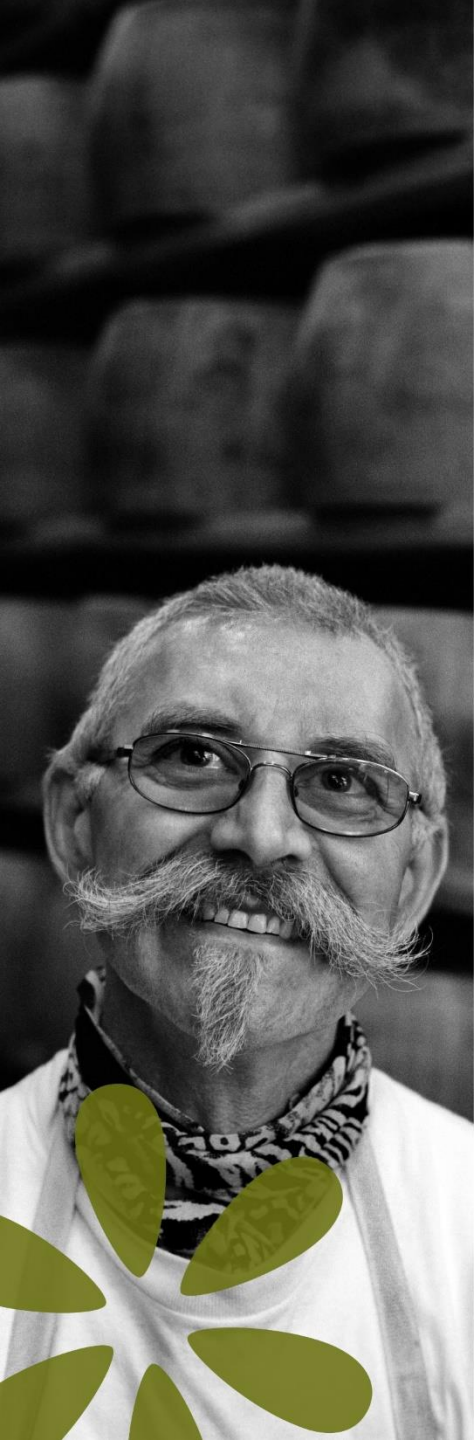
Number of members in agricultural, Fishermen and Forest Cooperative per country





Employment given by agricultural, Fishermen and Forest Cooperative per country





Austria

Total number of agri-food, fishery and forestry cooperatives: 1.024

Total number of members of agri-cooperatives: 371.856

Total number of persons employed by agri-cooperatives: 26.665





Austria – Top 5 cooperatives in Milk and dairy

Name of the cooperative	Number of members	Market share (%)	Turnover (EUR)	Salaried workers
Berglandmilch	11.000	34	950.000	1.500
NÖM	3.400	13	351	600
Salzburgmilch	N/A	8	207	308
Gmundnermilch	2.274	7,5	200	350
Obersteirische Molkerei	1.400	4,2	111.000	N/A





Austria – Supply cooperatives

Number of cooperatives: 78

Number of members: 371.856

Turnover: 3.983.000 EUR

Number of persons employed: 13.911



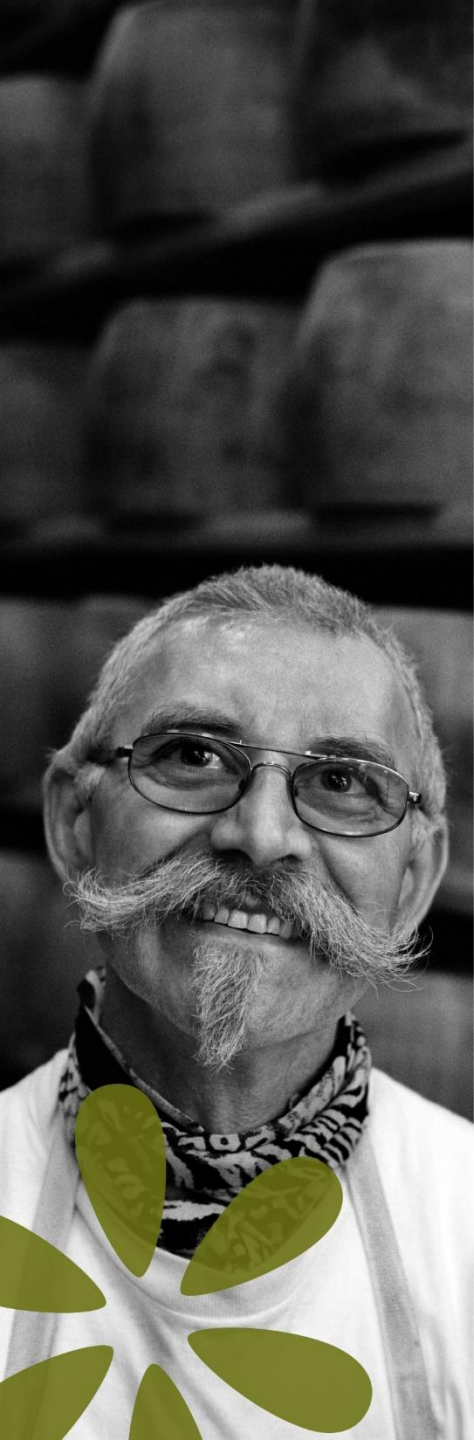
Croatia

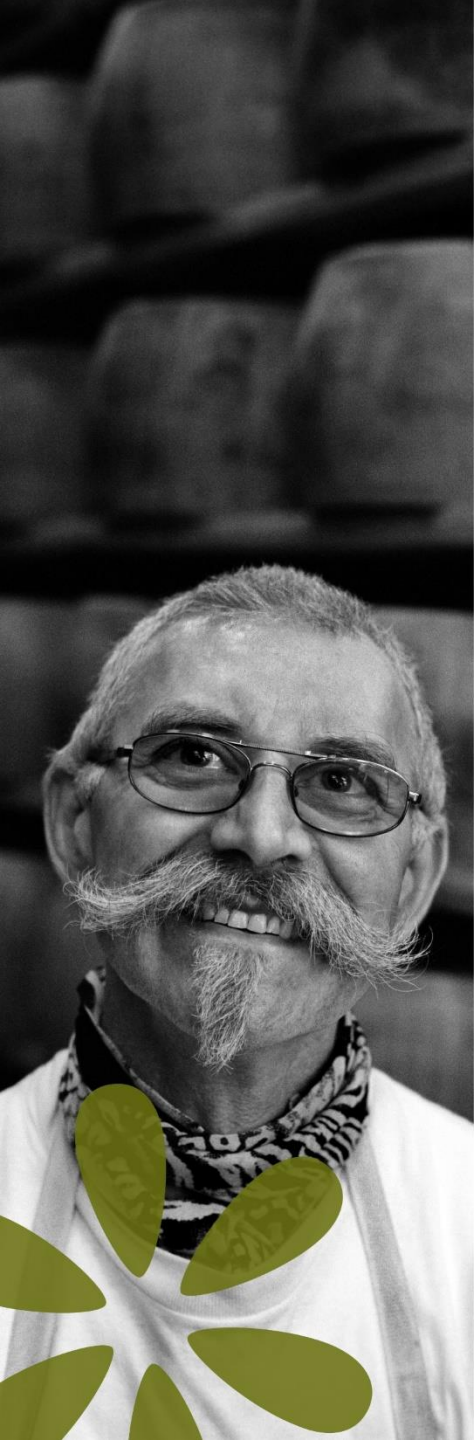
Total number of cooperatives: 904

Total number of agri-food cooperatives: 376

Total number of fishery cooperatives: 290

Total number of persons employed by agri-cooperatives: 2.581





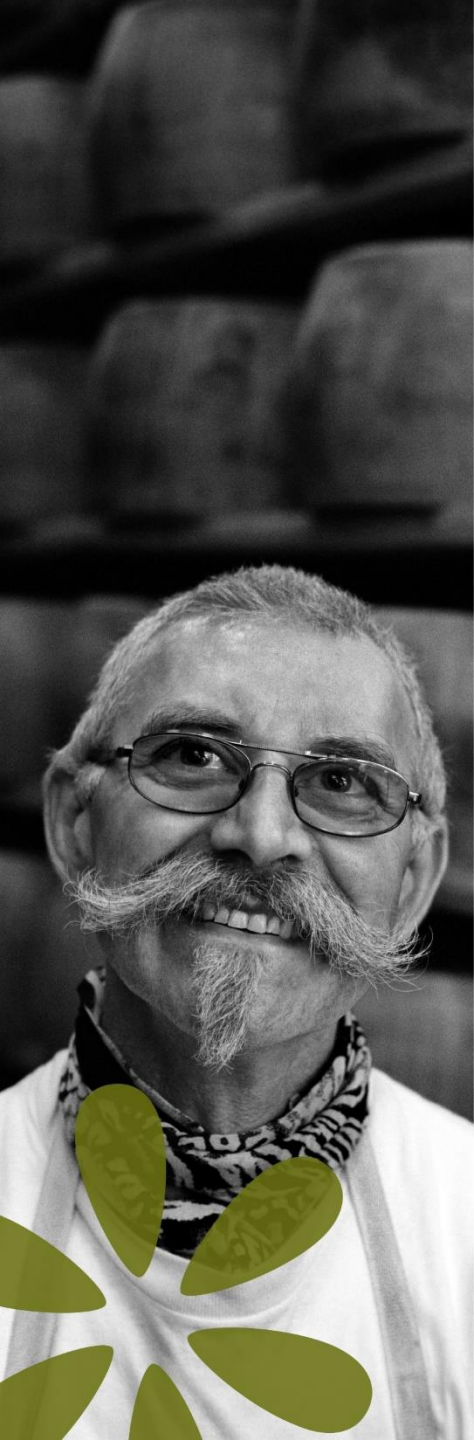
Czech Republic



Total number of agri-food, fishery and forestry cooperatives: 520

Total number of persons employed by agri-cooperatives: 20.000

Market share: 33%



Denmark



Sector	Number of cooperatives	Number of members	Market share (%)	Turnover (EUR)	Salaried workers
Milk and Dairy	2	11.992	N/A	9.779 bil	19.415
Beef & Veal	1	6.830	67%	8.2 mil	28.000
Pig Meat	1	N/A	N/A	8.2 mil	28.000
Poultry, Eggs & Rabbit	2	6.830	N/A	1.008 bil.	802
Fruit & Vegetables	4	1.400	N/A	4.74 bil	5.252
Arable Crops	2	N/A	N/A	N/A	N/A

Denmark – Most performant cooperatives

Name of the cooperative	Sector	Number of members	Market share (%)	Turnover (EUR)	Salaried workers
Arla	Milk & Dairy	11.922	N/A	9,6 bil	19.190
DLG	Arable crops	26.623	N/A	6,5 bil	6.000
Danish Agro	F&V	9.000	N/A	4,2 bil	5.000
Kopenhagen Fur	Poultry, eggs and rabbit	N/A	61%	844,5 mil	550
DLF	Arable crops	2950	Europe: 50%	579 mil	1199
KMC	F&V	N/A	N/A	217 mil	182
Thiese	Milk & Dairy	70	N/A	179 mil	225
Danæg	Poultry, eggs and rabbit	49	N/A	163,5 mil	252
AKM (under KMC)	F&V	355	N/A	33,9 mil	22
AKV Langhoit	F&V	N/A	N/A	24,6 mil	48
Danish Crown	Beef, Veal and Pig meat	6.830	67	8,2 mil	2.800





Finland

Number of cooperatives: 29

Number of members: 125.000

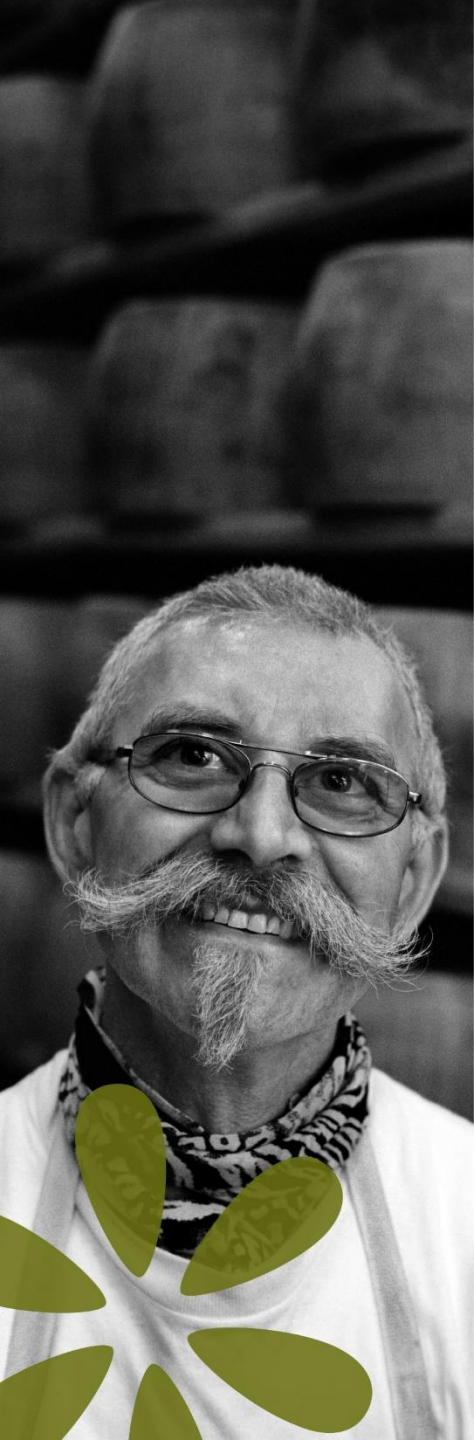
Turnover: 11.000 million EUR

Number of persons employed: 26.130



Finland

SECTOR	NUMBER OF COOPERATIVES	NUMBER OF MEMBERS	MARKET SHARE (%)	TURNOVER	SALARIED WORKERS
Milk and dairy	20	6.820	94	2.833 million	4770
Beef , veal, sheep, goat & pig meat	4	5.345	85%	3.263 million	11757
Eggs	1	106	31	40 million	69
Forestry	1	103.752	35	5.040 million	9126
Fruit and vegetables:	2	214	-	63,5 million	72
Arable crops	1	350	-	1,3 million	-





Finland – Top 5 Cooperatives in the Milk & Dairy sector

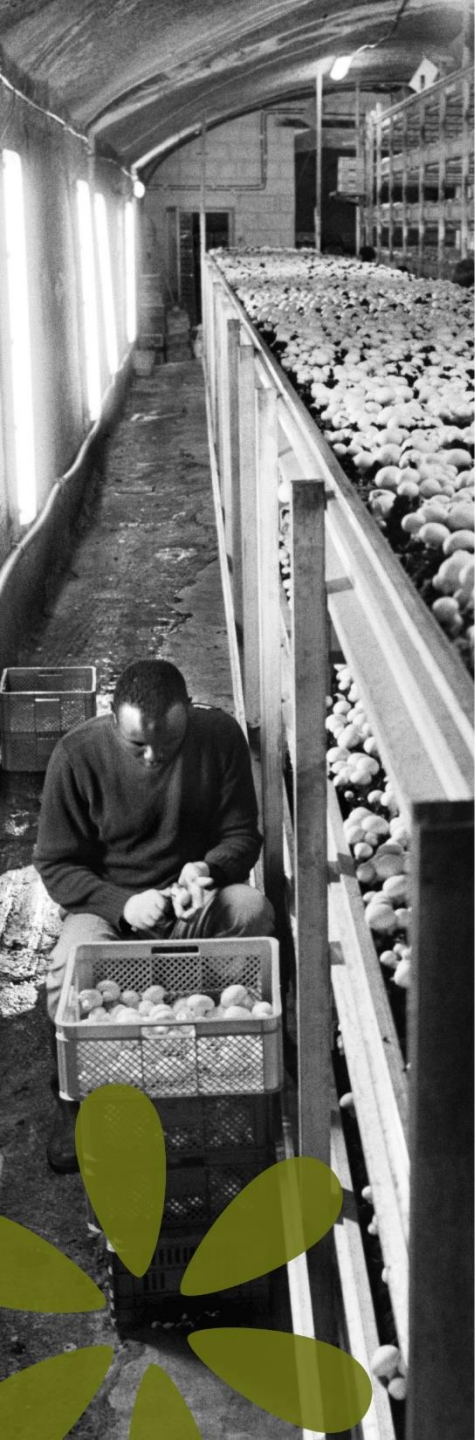
Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Valio Group	5.700	1.708 million	4118
2	ItäMaito Coop (part of Valio)	1.649	261,1 million	N/A
3	Pohjola Maito Coop (part of Valio)	1.386	216,9 million	N/A
4	Maitosuomi Coop (part of Valio)	1.200	162 million	N/A
5	TuottajainMaito Coop (part of Valio)	850	116,7 million	N/A



Dairy



■ Coops 95 % ■ Others 65%



Finland: Top 5 in the meat sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Atria Group (owned by three cooperatives)	4.000	1.436 million	4.449
2	HKScan Group (owned by one cooperative)	1.000	1.808 million	7.292



Meat



■ Coops 85 % ■ Others 15%



Finland: other performant cooperatives in different sectors



Name of the cooperative	Sector	Number of members	Market share (%)	Turnover (EUR)	Salaried workers
Metsä Group	Forestry	103.752	35%	5.040 million	9126
Närpes Grönsaker	F&V	64	N/A	48,8 million	47
Dava Foods Finland	Eggs	106	31	40 million	69
Ålands Trädgårdshal 1	F&V	150	N/A	14,7 million	25
Vilja Tavastia	Arable crops	350	N/A	1,3 million	N/A

Finland – Market share by sector

Forestry



■ Coops 35 % ■ Others 65%

Meat



■ Coops 85 % ■ Others 15%

Dairy



■ Coops 95 % ■ Others 5%

Eggs



■ Coops 31 % ■ Others 69%



France

Total number of agri-food cooperatives: 2.400 agri-cooperatives + 12.260 cuma\

Total number of members of agri-cooperatives: 400.000

Total number of persons employed: 195.000 (subsidiaries included)

Total turnover (EUR): 84.400 M€ (subsidiaries included)



French agri-food brands



■ Agri-coop brands ■ Other brands

Share of exports



■ Agri-coops 23% ■ Other 77%



France – Market share by sector

Forestry



■ Coops 20 % ■ Others 65%

Sugar



■ Coops 70 % ■ Others 30%

Wine



■ Coops 50 % ■ Others 50%



Dairy



■ Coops 95 % ■ Others 5%

Tobacco



■ Coops 100 % ■ Others 0%

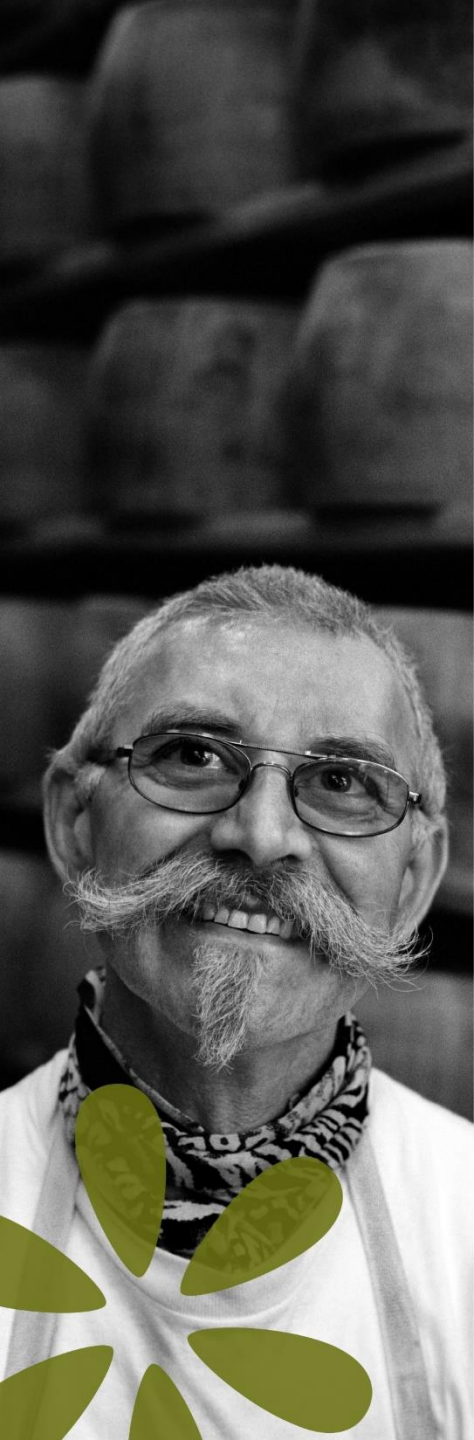
Arable Crops



■ Coops 70 % ■ Others 30%

France

Sector	Number of Cooperatives	Number of members	Market share (%)	Turnover (EUR)
Milk and dairy	240	52.500	45%	11.500 M€
Beef & veal	53	37.000	N/A	N/A
Sheep & goat meat	34	7.596	N/A	N/A
Pig meat	36	5.733	N/A	N/A
Poultry, eggs & rabbit	24	N/A	N/A	N/A
Forestry	17	110.000	20%	420 M€
Wine	620	80.000	50%	5.600 M€
Tobacco	6	1.390	100%	63 M€
Fruit and vegetables:	200	15.000	N/A	6.000 M€
Arable crops	156	372.000	70%	18.000 M€
Sugar	2	22.000	70%	7.300 M€

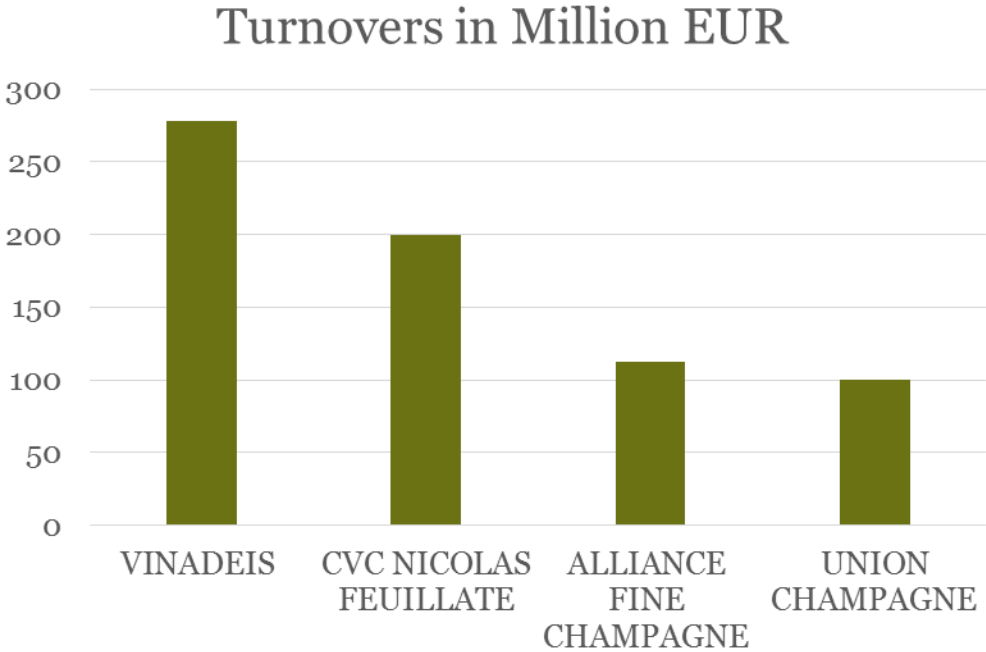


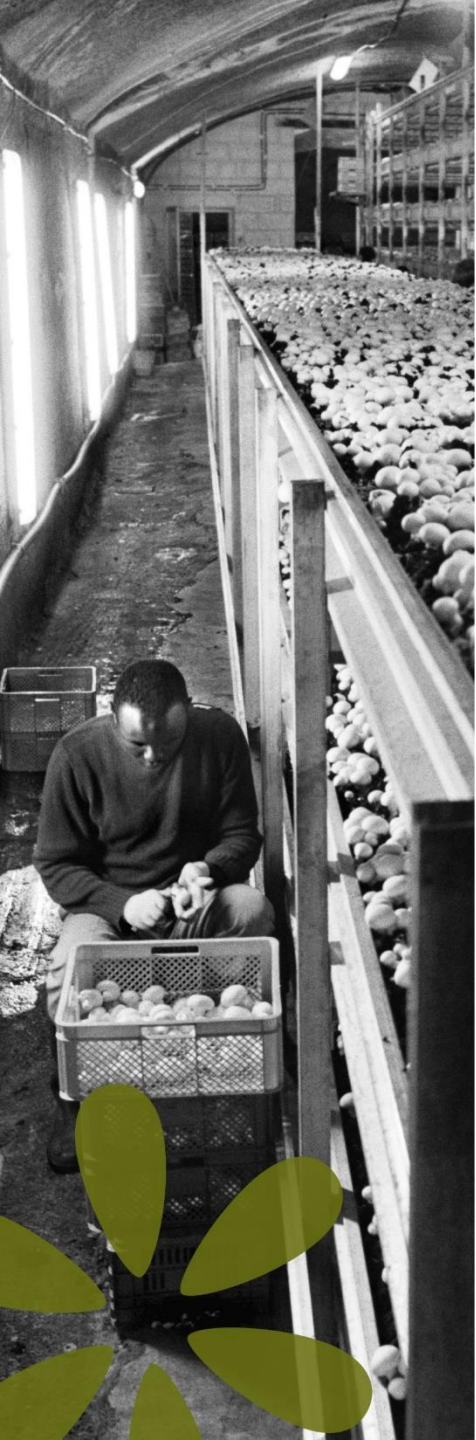


France - Top 5 Cooperatives in the Wine sector



Ranking	Name of the cooperative	Turnover (EUR)
1	VINADEIS	278M
2	CVC NICOLAS FEUILLATE	200M
3	ALLIANCE FINE CHAMPAGNE	112M
4	UNION CHAMPAGNE	100
5	TERRE DE VIGNERONS	N/A





France - Top 4 Cooperatives in the Arable Crops sector

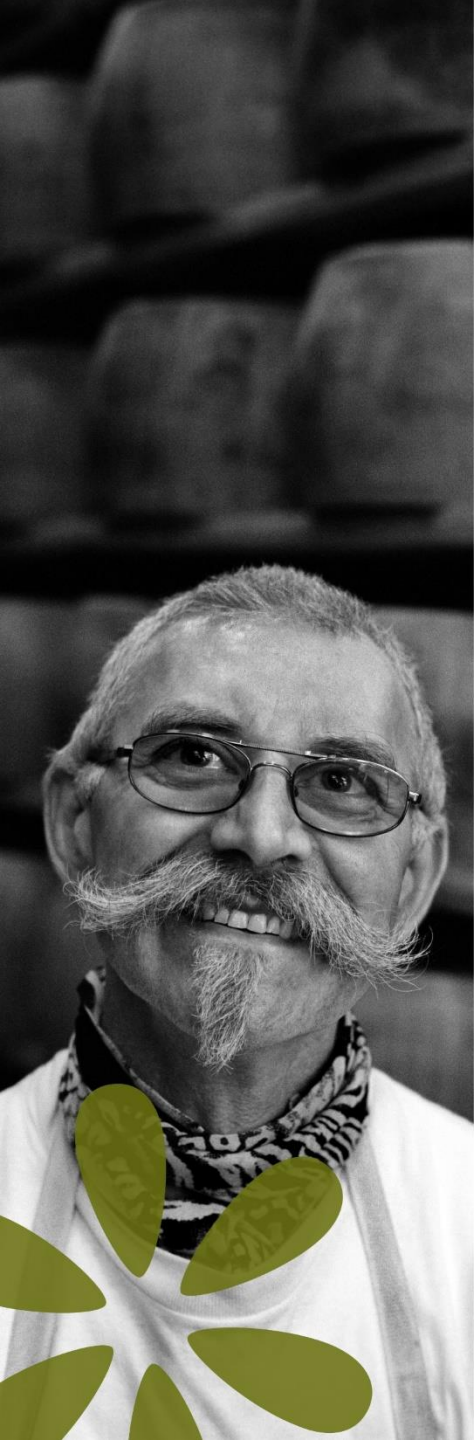
Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	INVIVO		5.500 M€	11,400
2	VIVESCIA	11,000	3.363 M€	7,500
3	LIMAGRAIN	2,000	1.852 M€	10,000
4	ADVITAM	12,000	1.032 M€	N/A



Arable Crops



■ Coops 70 % ■ Others 30%



France - Top 3 Cooperatives in the Milk & Dairy sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	SODIAAL	111.764	5.068 M€	9.100
2	GROUPE EVEN	1.370	2.179	6.110
3	MAITRES LAITIERS DU COTENTIN	755	1.884	800



Dairy



■ Coops 95 % ■ Others 5%



France - Top 5 Multi-purpose Cooperatives

Rankinng	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	AGRIAL	13.000	5,495 M€	22.000
2	TERRENA	N/A	5.141 M€	15.754
3	AXERREAL	13.000	2.369 M€	7.000
4	TRISKALIA	16.000	1,944 M€	4.800
5	Lur BErri	5.000	1.465 M€	6.400





France: other performant cooperatives in different sectors

Name of the cooperative	Sector	Number of members	Turnover (EUR)	Salaried workers
TEREOS	Sugar	12.000	4.919 million	25.000
CRISTAL UNION	Sugar	10.000	2.479 million	2.000
COOPERL	Pig Meat	2.700	2.230 million	7.000
ALLIANCE DU BOIS	Forest	N/A	171 million	N/A



Germany

Total number of agri-cooperatives: 2.024

Total number of members of agri-cooperatives: 1.452.000
(including non active members)

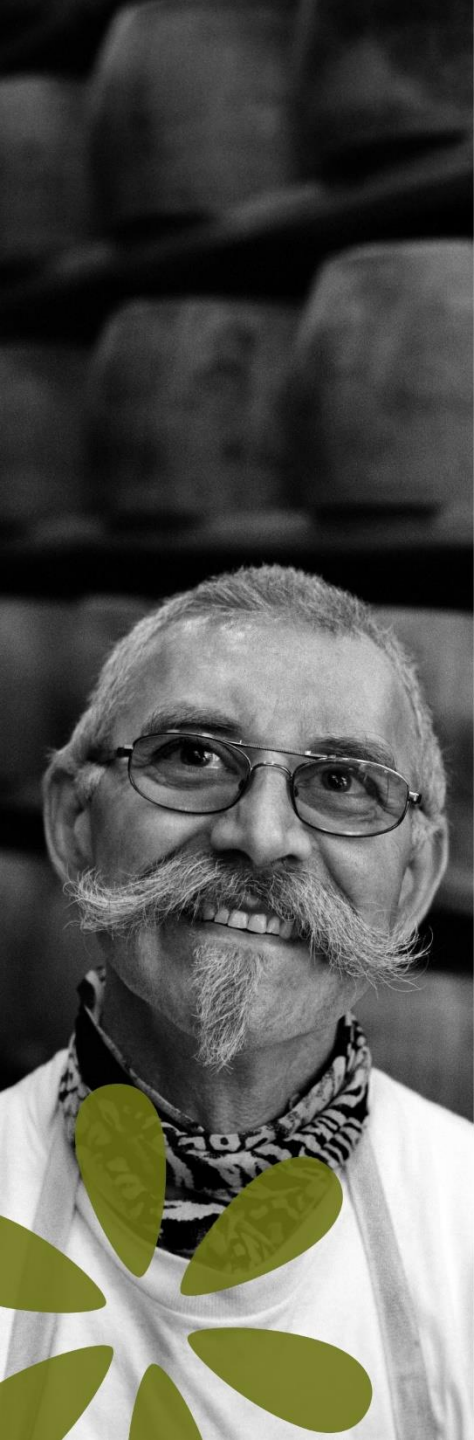
Total number of persons employed: 107.478

Total turnover (EUR): 62.100 B €



Germany

Sector	Number of Cooperatives	Number of members	Market share (%)	Turnover (EU R)	Salaried workers
Milk and dairy	172	66.000	66%	13,7 bn	12.751
Meat	81	127.000	18%	7 bn	4.863
Wine	160	40.000	33%	800 m	2.630
Fruit & vegetables + Horticulture	67 (17 horticult.)	20.000	45%	3,3 m	4.867
Multipurpose (including Arable crops & Supplies)	368	1.093.000	50%	28,913 bn	55.520





Germany - Top 4 Cooperatives in the Meat sector

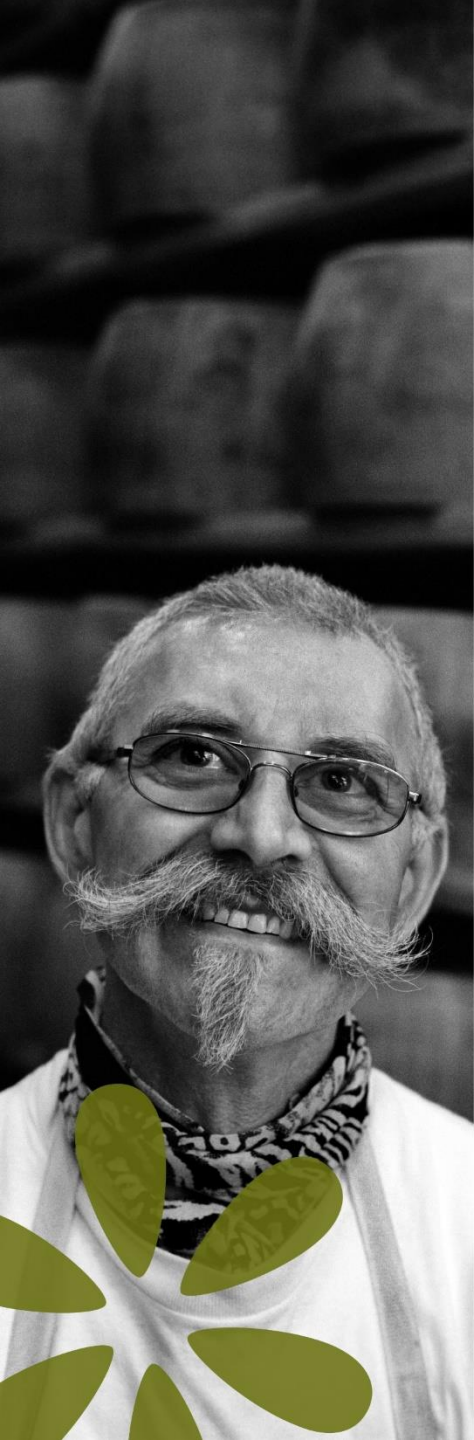
Ranking	Name of the cooperative	Number of members	Market share	Turnover (EUR)	Salaried workers
1	Westfleisch Konzen	7.500	6%	2,57 bn	3.777
2	Viehzentraie Sudwest	N/A	N/A	433 m	271
3	Erzeugergemeinschaft Su.	N/A	N/A	387,9 m	455
4	Erzeugergemeinschaft OS.	500	N/A	797,1 m	700



Meat



■ Coops 18 % ■ Others 82%



Germany- Top 5 Cooperatives in the Milk & Dairy sector

Ranking	Name of the cooperative	Number of members	Market share	Turnover (EUR)	Salaried workers
1	DMK	7.500	21,7%	5.796 bn	5,873
2	Hochwald Foods GmbH	4.422	5,8%	1.534 bn	1.862
3	Molkerei Ammerland eG	1912	3,3%	890 m	455
4	Uelzena eG	N/A	2,6%	703 m	700
5	Bayernland eG	N/A	2,6%	685 m	700



Dairy



■ Coops 66 % ■ Others 34%



Germany - Top 3 Cooperatives in the Wine sector

Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
Württembergische Weing.	43	80,6 million	157
Moselland eG Winzerger.	1.858	80,4 million	191
Badischer Winzerkeller	51	48,5 million	171



Wine



■ Coops 33 % ■ Others 77 %



Germany - Top 5 Cooperatives in the F&V

Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
Landgard	3.300	1,9 b	3.000
Pfalzmarkt für Obst und.	180	195 m	167
Erzeugergroßmarkt	51	40 million	171
Gartenbauzentrale Papent.	59	14,7 million	25
Vitfrisch Gemüse-Vertrieb	78	1,3 million	N/A





Germany – Top 5 Multipurpose Cooperatives

Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
BayWa AG	N/A	16,05 b	17.550
AGRAVIS Raiffeisen AG	N/A	6,4 b	6.685
Raiffeisen Waren-Zentrale	584	2,3 b	2.241
Raiffeisen Waren GmbH	N/A	1.3 b	2.232
ZG Raiffeisen eG	4795	48 m	912



Multipurpose



■ Coops 50 % ■ Others 50 %

Greece

Total number of agri-cooperatives (including other collective bodies): 578

Only 150 organizations achieve a turnover of more than EUR 1 million.

In total, the turnover of these 150 cooperatives is estimated at around € 1 billion as most of the reported turnover appears to be concentrated in a smaller number of cooperatives.

The annual turnover of the ten most important cooperatives in crop production, representing 21,000 farmers, amounted to € 280 million in 2017.



Greece - Top 10 Cooperatives in the Arable Crop sector

Ranking	Name of the Cooperative	Turnover 2017 (1000 €)	Farmers members
1	SEKE SA	74.954.000	4.100
2	A.C. Venus Growers	52.156.000	2.000
3	ACP of Kavala	29.469.000	2.300
4	ACP Union of Aeghion	29.213.000	6.000
5	AC of Agrinio	21.000.000*	250
6	REA' AC of Argolida	16.983.000	460
7	AC of Mylopotamos	16.947.000	598
8	AC of Zagora-Pelion	16.227.000	693
9	Chios Gum Mastic Growers' Union	14.234.000**	4.543
10	AC of Messolonghi	9.500.000	200

*Estimation

**2015 data



Greece - Top 10 Cooperatives in the Livestock Meat sector

Ranking	Name of the Cooperative	Turnover 2017 (1000 €)	Farmers members
1	AC Poultry Cooperative of Ioannina – PINDOS	26.257.000	447
2	AC of Kalavryta	26.257.000	1.100
3	AC 'THESgala'	23.145.000*	100
4	ACP of Naxos	19.901.000	3.654
5	AC of Volos – EVOL	18.000.000	249
6	AC of West Thessaly	11.655.000	259
7	AC of Mesotopos	7.004.000	149
8	AC of Arcadia	6.502.000	601
9	AC of Skalochoi	3.170.000	247
10	AC of Nikiti	3.000.000	62

*2015 data



Hungary

Total number of agri-cooperatives: 256

Total number of members of agri-cooperatives: 4.000

Total number of persons employed: 520

Market Share: 13%





Hungary

Sectors	Number of cooperatives
MILK AND DAIRY	12
BEEF & VEAL	6
SHEEP & GOAT MEAT	13
PIG MEAT	14





Hungary – Top 5 in the Milk and Dairy sector

Ranking	Number of cooperatives	Turnover (EUR
1	Fino-Milk Cooperative	11.153
2	Danube Region's Milk Cooperative	6.905
3	Farmer's Milk Cooperative	2.459
4	Regio-Milk Cooperative	4.528
5	Bihar's Agroteam Cooperative	11.183





Hungary – Top 5 in the Beef and Veal sector

Ranking	Number of cooperatives	Turnover (EUR)
1	Cattle Ranch Cooperative	1.802
2	Hungarian Cattle Cooperative	772
3	Hungarian Blonde d' Aquitaine	1.410
4	Premium Cattle Species Cooperative	141
5	For cattles Cooperative	1.173





Hungary – Top 3 in the Poultry, Eggs and Rabbit sector

Ranking	Number of cooperatives	Turnover (EUR)
1	ZIKA Rabbit Distributor Cooperative	5,107
2	Bio Fowl Cooperative in Szank	794
3	PST Turkey Raiser's Cooperative	26.236
4	CSIBI Cooperative in Zalatarnok	2.029
5	Maroti Chicken Cooperative	1.864





Hungary – Top 3 in the Pig meat sector

Ranking	Number of cooperatives	Turnover (EUR)
1	Pig raiser farmer's of Easten Hungary Cooperative	8.415
2	Eastern Pig Cooperative	9.660
3	Tar-To 2000 Cooperative	8.310
4	Pig from Söptér Cooperative	7.737
5	Hegyhát Pig Raiser's Cooperative	2.105





Hungary – Top 3 in the Wine sector

Ranking	Number of cooperatives	Turnover (EUR)
1	Helvecia-Izsák Cooperative	1.202
2	Kossuth Cellar's Cooperative	1.041
3	Cellar's Cooperative in Balatonboglar	732
4	Debrővin Cooperative	375
5	Vine producer's Cooperative in Orgovány	756





Hungary – Top 3 in the F&V sector

Ranking	Number of cooperatives	Turnover (EUR)
1	Gardener's of the South Plain Cooperative	37.674
2	Floratom-Ker Cooperative	4.822
3	Hódkertész Cooperative	7.576
4	Fresh Fruit Cooperative	2.582
5	Megér-TÉSZ Cooperative	887





Hungary – Top 3 in the Arable Crops sector

Ranking	Number of cooperatives	Turnover (EUR)
1	Ploughmen in South of Hungary operative in Csákvár	3.878
2	Gabért Cooperative	5.245
3	South of Tenkes Cooperative	3.184
4	Zomba and its Neighbourhood Cooperative	3.040
5	Partnership in Tüske Cooperative	3.522





Hungary – Top 3 in the Sugar sector

Ranking	Number of cooperatives	Turnover (EUR)
1	Béta-Répa Cooperative	914
2	Sugar Cain Producers Cooperative	581
3	TSB Sugar Cain Producers's Cooperative	3.956





Hungary – Top 3 in the Sheep and Goat sector



Ranking	Number of cooperatives	Turnover (EUR)
1	Merino sheep Cooperative	1.287
2	Cattle Sheep Cooperative	356
3	St. Domotor Sheep raiser Cooperative	1.356

Ireland

Total number of agri-cooperatives: 78

Total number of members of agri-cooperatives: 143.741

Total number of persons employed: 14.565

Total turnover (EUR): 15.130.912.000 €

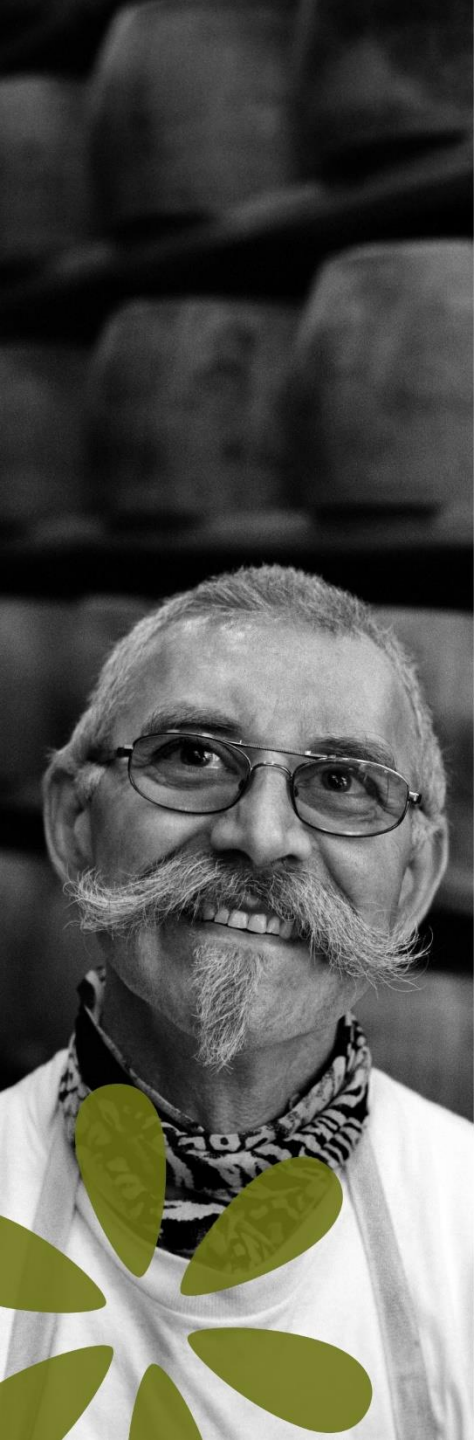




Ireland

Sector	Number of Cooperatives	Number of members	Market share (%)	Turnover (EUR)	Salaried workers
Milk and dairy	22	70.762	98%	14.653.040.000	13.901
Forestry	1	14	N/A	2.753.000	N/A
Fishery	6	203	N/A	132.000.000	N/A
Fruit & vegetables	1	95	N/A	200.000.000	13
Supplies	6	5.000	N/A	43.000.000	150
Livestock Trading	26	40.000	66%	180,642,000	817
Breeding Societies	10	12.000	N/A	8.000.000	60





Ireland- Top 5 Cooperatives in the Milk & Dairy sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Kerry Group (Co-op + PLC Structure)	13.335	6.407.900.000	2.400
2	Glanbia Co-operative Society Ltd	14.773	2.387.100.000	6.200
3	Ornua Co-Operative Ltd	N/A	2.067.290.000	1.915
4	Dairygold Co-operative Society Ltd	7.010	965.525.000	1.191
5	Lakeland Dairies Co-Operative Society Ltd	4.710	769.832.000	780



Dairy



■ Coops 98 % ■ Others 2%



Ireland- Top 5 Cooperatives in the fishery sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Castletownbere Fishermans Co-Operative	88	76.465.000
2	Foyle Fishermen's Co-Operative Ltd	9	N /A
3	Clogherhead Fishermen's Co-Op Ltd	8	14.000.000
4	Donegal Co-Operative Fisheries Ltd	9	N/A
5	Iveragh Fishermen's Co-Operative Society Ltd	7	N/A

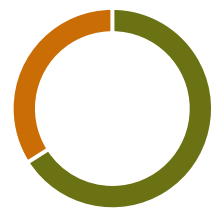


Ireland- Top 5 Livestock Marts Cooperatives (Live Stock Trading Auction Houses)

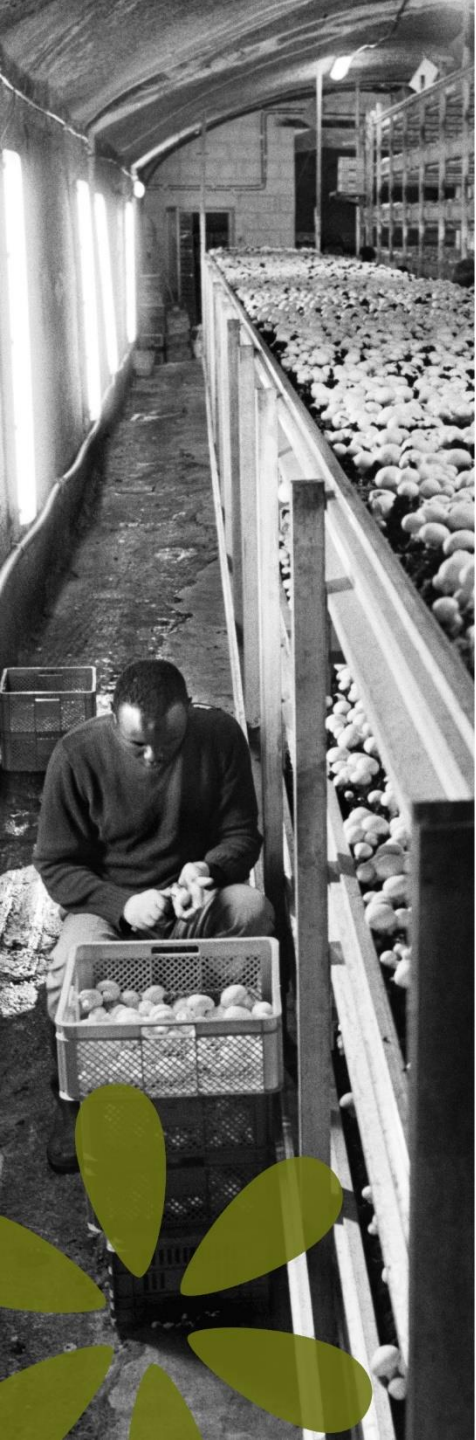
Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Castlerea Co-operative Livestock Mart Ltd	670	30.000.000	31
2	Castleisland Co-Operative Mart Ltd:	310	28.000.000	20
3	Ballyjamesduff Co-Operative Livestock Mart Ltd	461	21.395.000	461
4	Wexford Farmers Co-Operative Society Ltd:	3431	21.321.000	25
5	Inishowen Co-Operative Society Ltd	2115	17.863.000	64



Market shares

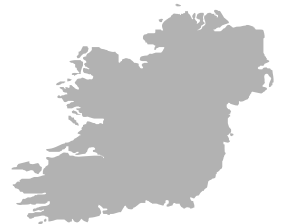


■ Coops 66 % ■ Others 34%



Ireland- Top 4 Rural Farm Service Cooperatives

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Co-op Animal health Ltd	n/a	31.489.000	69
2	Irish Farm Accounts Co-operative Society Ltd	17116	16.952.000	140
3	Progressive Genetics Co-operative Society Ltd	3070	12.092.000	67
4	National Co-operative Farm Relief Services Ltd	8	11.160.000	83



Ireland- Top 5 Breeding Cooperative Societies

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	South Eastern Cattle Breeding Society Ltd (secondary cooperative)	8	6.206.000	42
2	Droimeann Cattle Society	30	840.000	N/A
3	Charolais Cattle Society Ltd	7041	753.000	5
4	Irish Limousin Cattle Society Ltd	2503	594.000	5
5	Irish Angus Cattle Society Ltd	1170	333.000	2





Ireland: other performant cooperatives in different sectors

Name of the cooperative	Sector	Number of members	Market share	Turnover (EUR)	Salaried workers
Commercial Mushroom Producers Co-operative Society Ltd	F&V	95	80%	200.000.000	13
Clonleigh Co-operative Agricultural Society	Supply	500	N/A	24.339.000	24
Templecrone Co-operative Agricultural Society	Supply	116	N/A	13.340.000	N/A
Western Forestry	Forestry	14	N/A	2.753.000	N/A



Italy

Total number of agri-cooperatives: 4.703

Total number of members of agri-cooperatives: 742.078

Total number of persons employed: 91.584

Share of export by agri-cooperatives: 17%

Total turnover (EUR): 34.969.000.000 €

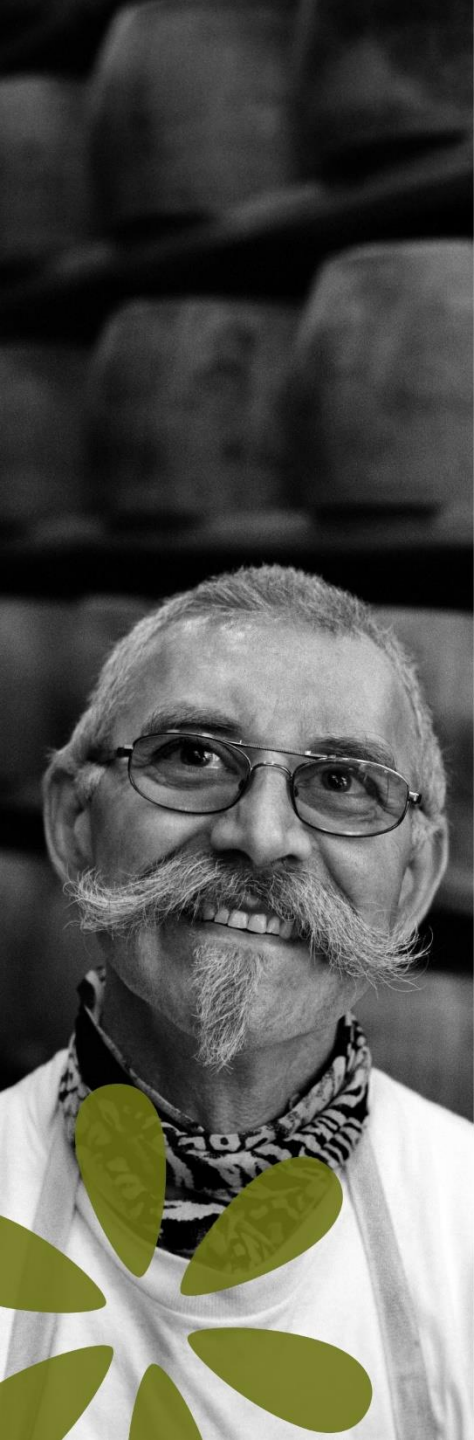




Italy

Sector	Number of cooperatives	Number of members	Turnover (EUR)	Salaried workers
MILK AND DAIRY	730	29.459	6.591.000.000	12.614
FORESTRY	302	7.394	261.000.000	3.246
FISHERY	957	23.208	844.000.000	N/A
OLIVES & OLIVE OIL	274	306.462	273.000.000	1.266
WINE	484	140.709	4.510.000.000	9.034
FRUIT AND VEGETABLES:	1,030	63.131	8.720.000.000	29.928
SUGAR	1	5.700	253.771.000	N/A
SUPPLIES	1,351	166.942	4.824.000.000	10.776

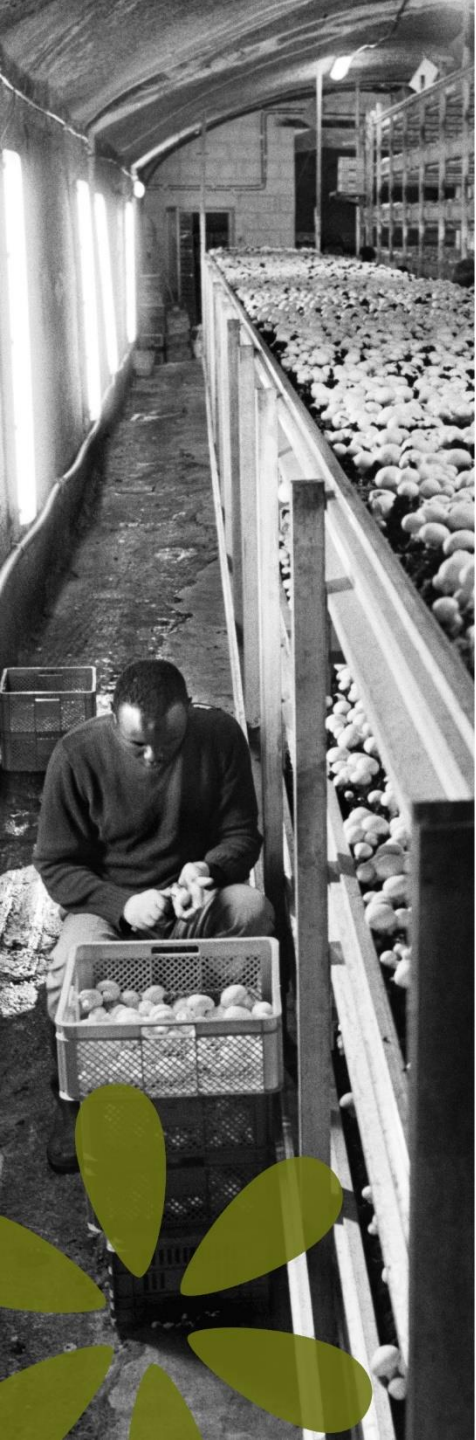




Italy- Top 5 Cooperatives in the Milk & Dairy sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Granarolo	N/A	1.272.000.000	2.000
2	Latteria Soresina	220	369.438.000	N/A
3	Granterre	583	355.000.000	308
4	Consorzio Latterie Virgilio	1.500	328.440.000	N/A
5	Cooperlat	4.710	214.315.000	N/A





Italy- Top 5 Cooperatives in the Forestry sector



Ranking	Name of the cooperative	Turnover (EUR)
1	CASP - Valle del Brasimone	7.243.000
2	I Pini	6.351.000
3	Consorzio Forestale Padano	4.650.000
4	Agriambiente Mugello	4.596.000
5	D.R.E.Am. Italia	5.572..000



Italy - Top 5 Cooperatives in the Olives & Olive oil sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Oliveti Terra di Bari	14.681	13.500.000
2	Cooperative Montalbano	1.700	10.300.000
3	Progresso Agricolo Fasano	N/A	7.950.000
4	Cooperativa Madonna delle Grazie	900	7.727.000
5	Produttori Olivicoli Bitonto	N/A	6.490.000

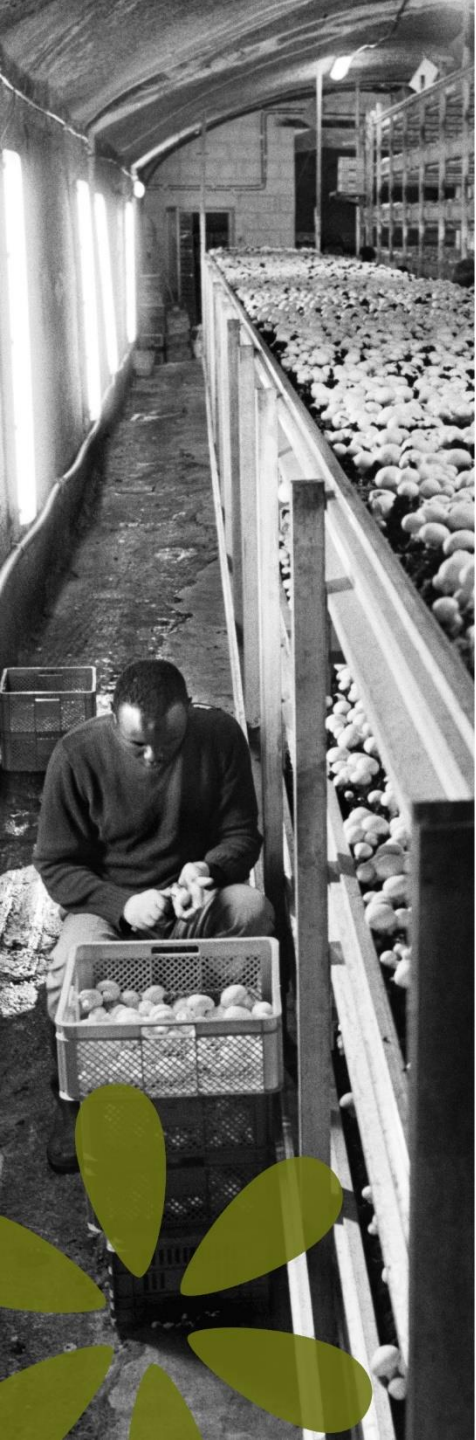




Italy - Top 5 Cooperatives in the Wine sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Cantine Riunite & CIV	N/A	621.055.000
2	Caviro	12.500	328.183.000
3	Mezzacorona	N/A	194.289.000
4	Cavit	4.500	188.113.000
5	Cantina Sociale Cooperativa di Soave	N/A	159.575.000





Italy- Top 5 Cooperatives in the F&V

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Conserve Italia	14.500	840.615.000	2.750
2	VOG	5.000	490.647.000	N/A
3	Apo Conerpo	6.700	366.659.000	190
4	Apofruit	3.287	322.000.000	2.260
5	Agrintesa	4.000	311.089.000	2.000





Italy - Top 5 Cooperatives in the Arable Crops sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Progeo	15.000	250.236.000
2	Consorzio Agrario di Cremona	2.885	203.368.000
3	CESAC	1.400	68.000.000
4	CAPAC	2.500	49.261.000
5	Terremerse	5.600	35.000.000



Latvia

Total number of agri-cooperatives: 49

Total number of members of agri-cooperatives: 4.846

Total turnover (EUR): 415.406.000 €

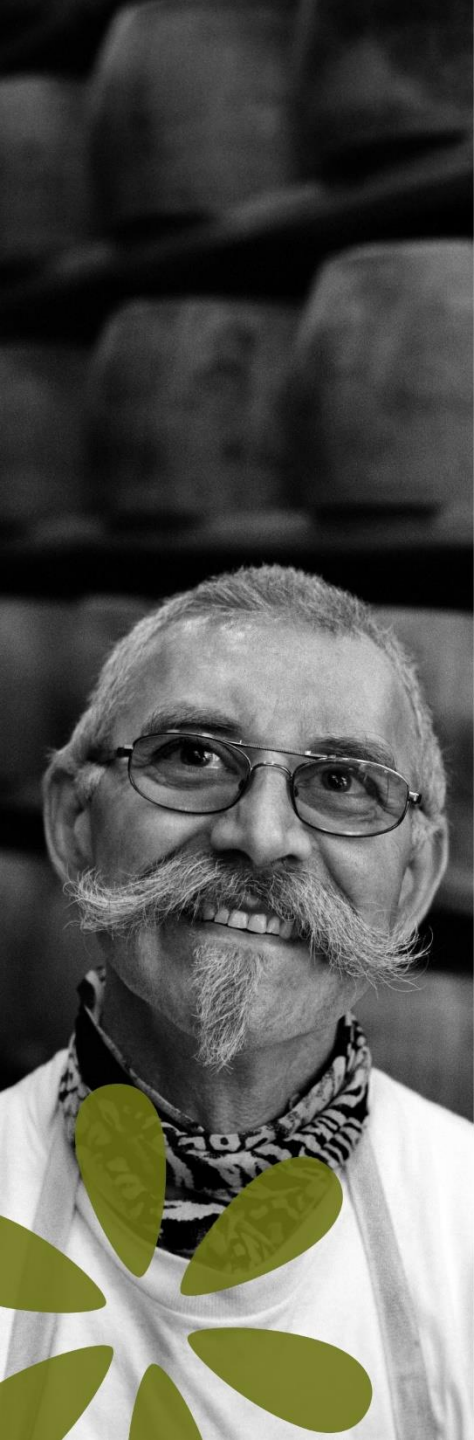




Latvia



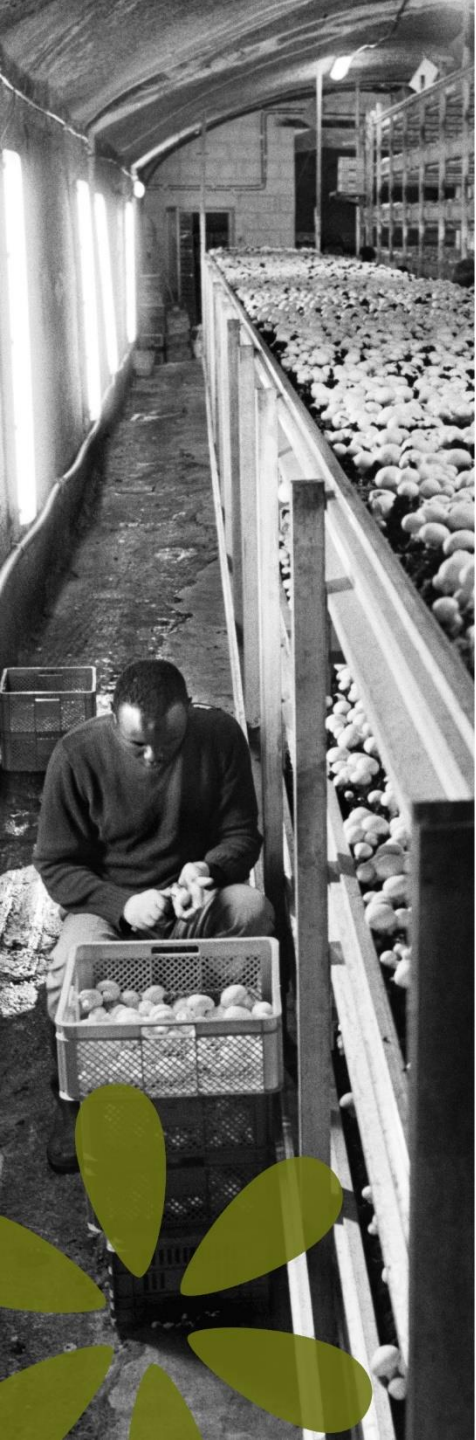
Sector	Number of cooperatives	Number of members	Turnover
MILK AND DAIRY	23	1.939	70.462.453
SHEEP & GOAT MEAT	1	16	56.662
FORESTRY	3	536	8.581.474
FRUIT AND VEGETABLES:	5	99	5.672.394
ARABLE CROPS	15	2.237	330.306.695,10
MULTIPURPOSE	1	5	32.039



Latvia- Top 5 Cooperatives in the Milk & Dairy sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Piena loģistika	52	19.725.961
2	Straupe	61	6.896.790
3	Māršava	76	4.877.438
4	Pienupīte	178	4.678.055
5	Raibaļas	12	4.602.523

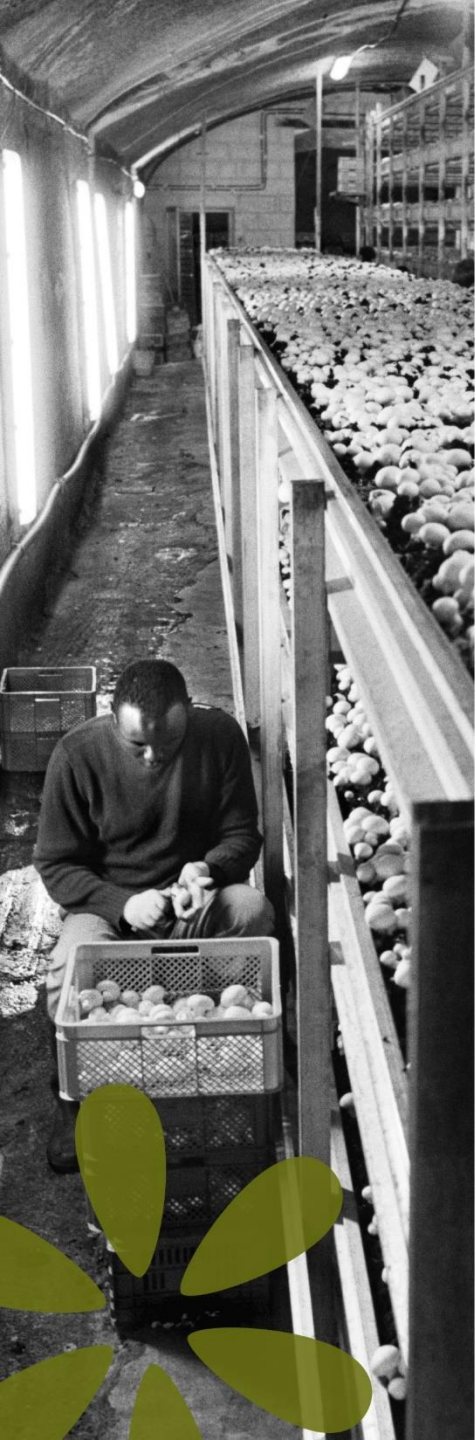




Latvia - Top 5 Cooperatives in the Forestry sector



Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Mežsaimnieks	354	6.480.885
2	L.V.Mežs	143	1.727.730
3	Mūsu mežs	39	372.859



Latvia- Top 5 Cooperatives in the F&V

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Mūsmāju dārzeni	11	4.572.098
2	Baltijas ogu kompānija	7	746.438
3	Augļu nams	11	283.984
4	Rūjienas oga	53	38.868
5	Zaļais grozs	17	31.006





Latvia - Top 5 Cooperatives in the Arable Crops sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)
1	Latraps	972	222.645.764
2	VAKS	538	58.075.565
3	Lauku saime	22	13.002.079
4	Abra	29	11.535.259
5	Durbes grauds	179	10.740.306,06





Malta

Total number of agri-cooperatives: 16

Total number of members of agri-cooperatives: 4.000

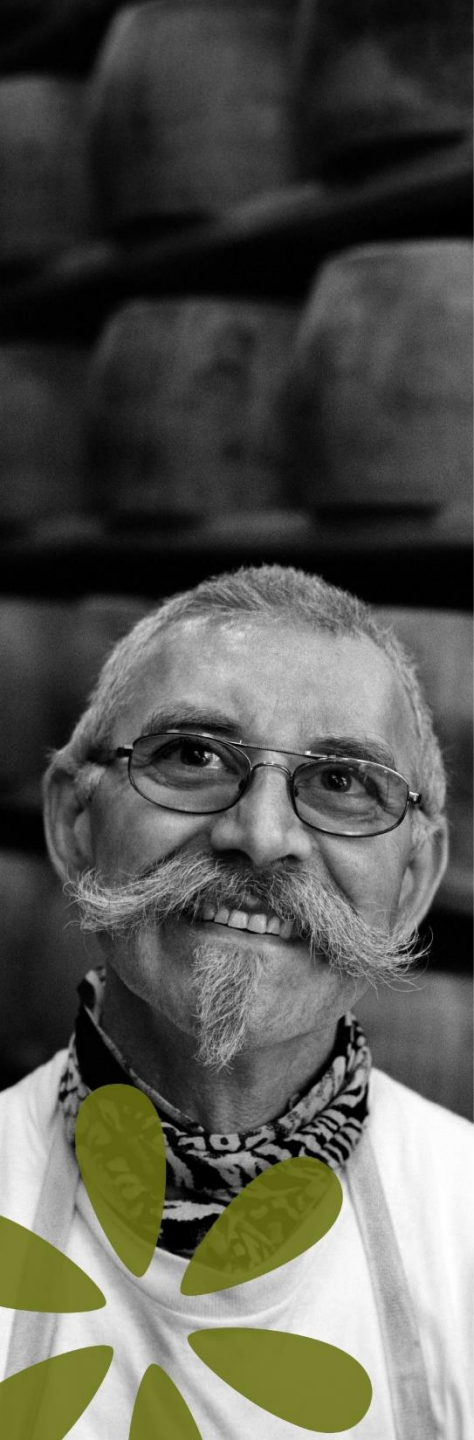
Total turnover (EUR): 190.000 €

The Netherlands

Total number of agri-cooperatives: 200

Total market share: 68%

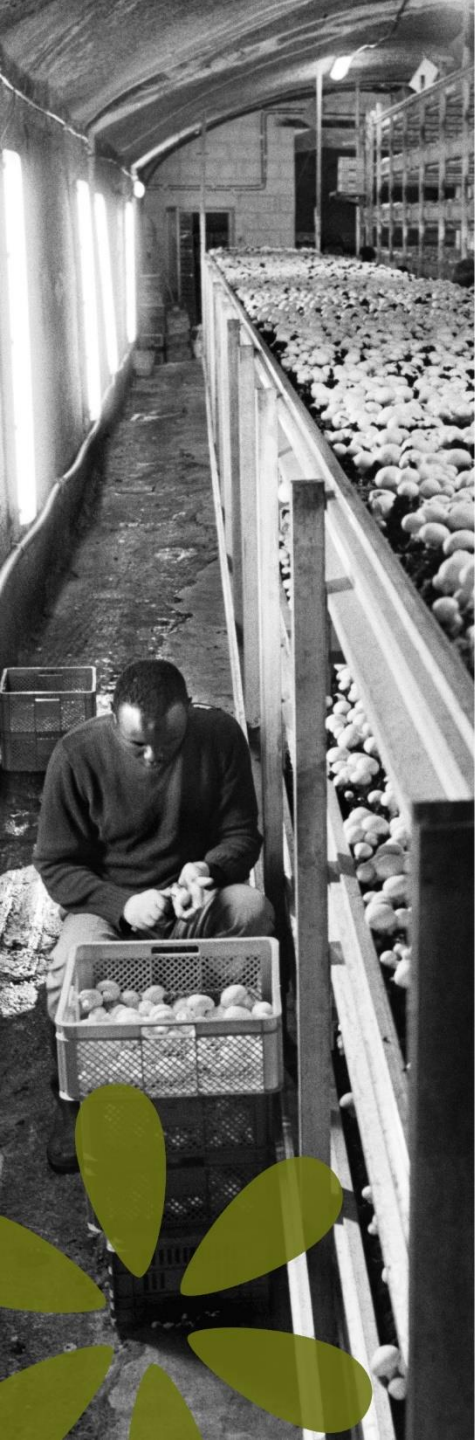




The Netherlands- Top 5 Cooperatives in the Milk & Dairy sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	FrieslandCampina	18.645	12.110 million	23.675
2	DOC Kaas	900	315 million	
3	CONO Kaasmakers	460	235 million	180
4	DeltaMilk	165	234 million	75
5	Rouveen Kaasspecialiteiten	316	174 million	164





The Netherlands- Top 5 Cooperatives in the F&V

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Coforta/The Greenery	419	1.003	1.062
2	Harvest House	59	750	176
3	DOOR	48	400	36
4	Best of Four	92	351	22
5	Van Nature	194	300	15

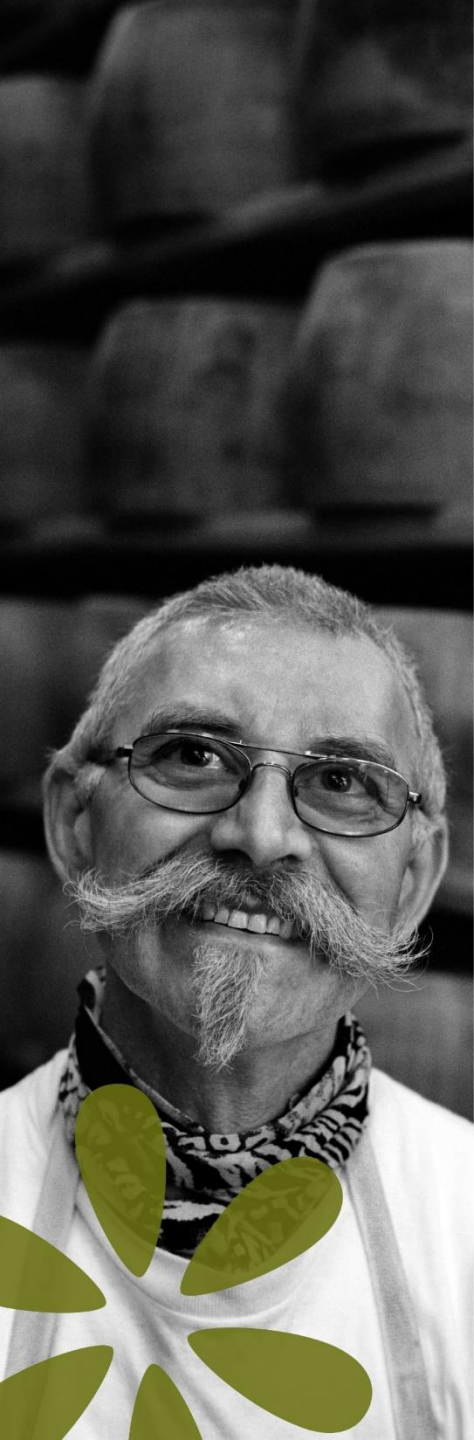




The Netherlands - Top 5 Cooperatives in the Arable Crops s

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Avebe	2.310	588 million	1.294
2	CZAV	N/A	N/A	N/A
3	Agrico	1.501	288 million	230
4	Nedato	501	72 million	84
5	Royal ZAP	40	20 million	11





The Netherlands- Top 5 Supplies Cooperatives

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	ForFarmers	4.300	2.219 million	2,325
2	Agrifirm	10,000	2.118 million	2,936
3	CZAV	3.000	387 million	337
4	Voergroep Zuid	849	280 million	310
5	AgruniekRijnv allei	2,000	240 million	290



Poland – Total number and overview milk sector

Total number of agri-cooperatives: 2.740

Total number of agri-cooperatives in Milk: 124

Market share Milk: 57,45%

Turnover Milk: 7.907 millions





Poland – Top 5 in the Milk and Dairy sector

Ranking	Name of the cooperative	Number of members	Market share	Turnover (EUR)	Salaried workers
1	SM Mlekovita	6.000	13,19	1.042 million	65.366
2	SM Mlekpól	9.000	11,94	944.181	42.836
3	OSM Łowicz	3.000	4,75	375.999	
4	OSM Piątek	849	3,44	271.682	17.960
5	OSM Sierpc	2.000	1,88	14.785	8.993



Portugal

Total number of agri-cooperatives: 452 (fishery and credit not included)

Total number of members of agri-cooperatives: 300.000

Total number of employees: 9.000 (estimated)

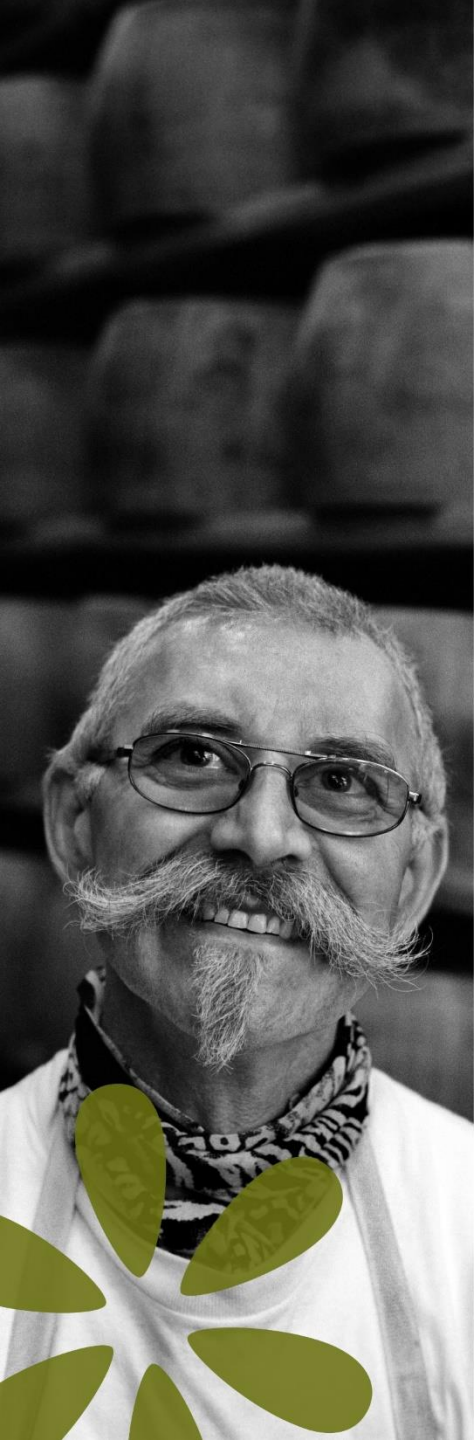
Total turnover (EUR): 2.100.000 millions €



Portugal

Sectors	Number of cooperatives	Number of members	Market share (%)	Turnover (EUR)	Salari ed worke rs
MILK AND DAIRY	75	40.000	62	1.396.994.000	2.200
BEEF & VEAL	7	5.000	N/A	7.952.000	150
SHEEP & GOAT MEAT	4	500	N/A	4.640.000	50
FORESTRY	21	15.000	N/A	4.800.000	350
OLIVES & OLIVE OIL	88	61.000	20	139.266.000	800
WINE	77	52.000	38	332.730.000	2.100
FRUIT AND VEGETABLES:	68	48.000	25	298.875.000	2.400
ARABLE CROPS	19	15.000	N/A	124.114.000	600
SUPPLIES	142	100.000	N/A	99.470.500	2.000





Portugal- Top 5 Cooperatives Milk and Dairy

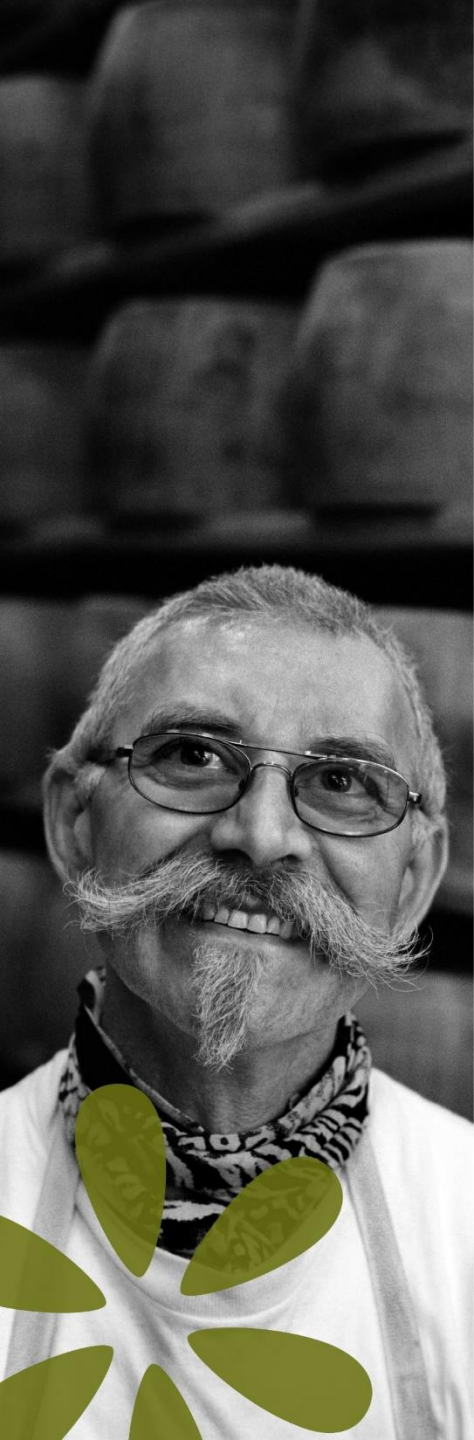
Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Lactogal Produtos Alimentares SA	N/A	678.139.892	1.438
2	AGROS - União das Cooperativas de Produtores de Leite de Entre Douro e Minho e Trás-os-Montes, Ucl	N/A	182.985.716	201
3	Cooperativa Agrícola de Barcelos, Crl	403	73.203.751	97
4	Proleite - Cooperativa Agrícola e Produtores de Leite, Crl	N/A	71.004.525	107
5	Cooperativa Agrícola de Vila do Conde, Crl	1400	67.950.422	80



Portugal - Top 5 Cooperatives in the Beef and Veal sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Mirandesa - Cooperativa Agro-Pecuária, Crl	N/A	3.137.183	10
2	Alibeeff - Agrupamento de Produtores de Bovinos, Ovinos e Caprinos, Crl	47	2.996.380	N/A
3	Cooperativa Agrícola de Arcos de Valdevez e Ponte da Barca, Crl	N/A	1.375.303	23
4	CAPOLIB - Cooperativa Agrícola de Boticas, Crl	1500	1.364.760	23
5	Agrupamento de Produtores de Carne Leite e Queijo de Raça Minhota, Crl	N/A	437.908	N/A





Portugal- Top 5 Cooperatives Sheep & Goat Meat

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	CASSEPEDRO - Cooperativa Agro Pecuária de Sao Pedro do Sul, Crl	N/A	531.563	10
2	CAPRISERRA - Cooperativa de Produtores de Cabrito de Raça Serrana, Crl	45	528.567	2
3	OVITEQ - Cooperativa de Produtores de Carne de Ovinos da Terra Quente, Crl	N/A	100.913	N/A
4	CHURRACOOP - Cooperativa de Ovinos Mirandeses, Crl	N/A	23.775	N/A

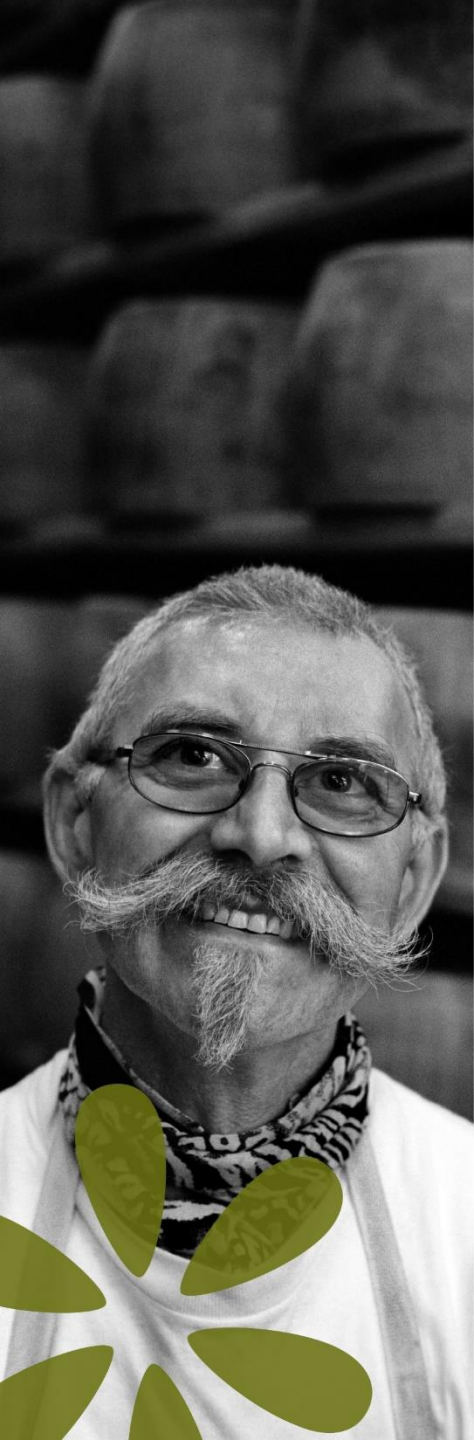




Portugal - Top 5 Cooperatives in the Olives and Olive oil

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Cooperativa Agrícola de Beja e Berinches, Crl	N/A	24.818.464	59
2	CAMB - Cooperativa Agrícola de moura e Barrancos, Crl	4000	22.008.902	49
3	Caminhos do Futuro, Crl	N/A	8.637.161	28
4	UCASUL, União de Cooperativas Agrícolas, Ucrl	N/A	7.291.720	41
5	Cooperativa Agrícola da Granja, Crl	N/A	6.431.656	57





Portugal- Top 5 Cooperatives Wine

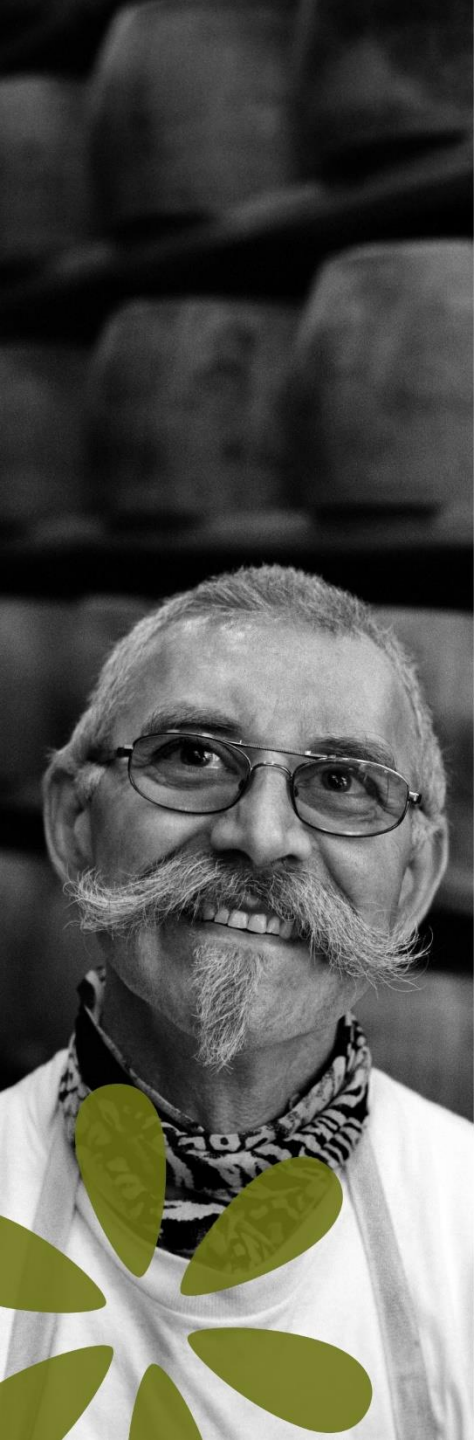
Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	CARMIM - Cooperativa Agrícola de Reguengos de Monsaraz, Crl	900	22.867.667	104
2	Ageda Cooperativa de Borba, Crl	300	20.492.395	64
3	Cooperativa Agrícola de Santo Isidro de Pegões, Crl	N/A	18.094.254	61
4	Adega Cooperativa Regional de Monção, Crl	1.720	14.487.999	30
5	Adega Cooperativa de Almeirim, Crl	195	13.694.663	43



Portugal - Top 5 Cooperatives in the Fruit and vegetables

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	AGROMAIS - Entrepосто Comercial Agrícola, Crl	1.200	31.867.052	20
2	FRUBAÇA - Cooperativa de Hortofructicultores, Crl	N/A	18.012.144	134
3	CALCOB - Cooperativa Agrícola de Oliveira do Bairro e Vagos, Crl	4.800	15.978.142	108
4	PROVAPE - Cooperativa Agrícola do Vale da Pedra, Crl	N/A	15.400.640	3
5	BENAGRO - Cooperativa Agrícola do Benavente, Crl	N/A	14.489.220	11





Portugal- Top 5 Cooperatives Arable Crops

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Cooperativa Agrícola deo Concelho de Montemor-o-Velho, Crl	4.000	11.591.716	37
2	CADOVA - Cooperativa Agrícola do Vale de Arraiolos, Crl	1.800	9.980.869	9
3	ALENSADO - Cooperativa Agrícola do Sado, Crl	N/A	7.446.058	6
4	Cooperativa Agrícola de Coimbra, Crl	N/A	6.781.081	37
5	COPRAPEC - Cooperativa Agrícola Compra e Venda de Montemor-o-Novo, Crl	N/A	5.011.123	48





Portugal - Top 5 Supplies Cooperatives

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	UCANORTE XXI - União Agrícola do Norte, Uclrl	N/A	18.044.876	33
2	Cooperativa Agrícola dos Criadores de Gado da Benedita, Crl	N/A	17.843.254	33
3	Porto Alto - Rações para Animais, Crl	N/A	17.248.141	27
4	AGROCAMPREST - Cooperativa Agrária de Compra, Venda e Prestação de Serviços, Crl	N/A	4.903.024	23
5	Cooperativa Agrícola de Alcobaça, Crl	2200	4.578.492	9



Slovakia

Total number of agri-cooperatives: 560

Total number of employees: 14.119





Slovakia – Top 2 in the Milk and Dairy

	Number of members	Turnover (EUR)	Salaried workers
1	Výrobno odbytové družstvo Mliečny východ	5,700,000	2
2	Mliečne odbytové družstvo Michalovce	8,700,000	1



Slovakia – Top 2 in the Fruit and vegetable

Ranking	Name of the cooperative	Number of members	Market share (%)	Turnover (EUR)	Salaried workers
1	Zeleninársk a organizácia výrobcov, družstvo	12	N/A	10.600.000	N/A
2	Odbytové družstvo producentov ovocia SK FRUIT	9	N/A	3.400.000	3-4



Slovenia

Total number of agri-cooperatives: 91 and 59 (member of the CUS)

Total number of members of agri-cooperatives: 13.082 (member of the CUS)

Total number of employees: 2.595 (member of the CUS)

Total turnover (EUR): 667.681.000 € (member of the CUS)





Slovenia

Sectors	Number of cooperatives
MILK AND DAIRY	46 (CUS)
BEEF & VEAL	43 (CUS)
SHEEP & GOAT MEAT	5 (CUS)
PIG MEAT	13 (CUS)
POULTRY, EGGS & RABBIT	-
HORTICULTURE	-
FORESTRY	3 (CUS)
FISHERY	- (CUS)
OLIVES & OLIVE OIL	- (CUS)
WINE	4 (CUS)
TOBACCO	-
FRUIT AND VEGETABLES:	7 (CUS)
ARABLE CROPS	14 (CUS)
SUGAR	-
MULTIPURPOSE	49 (CUS)
SUPPLIES	39 (CUS)



Spain

Total number of agri-cooperatives: 3.755

Total number of members of agri-cooperatives: 1.150.241

Total number of employees: 100.883

Total turnover (EUR): 28.993.000.000 (directly) and
30.992.000.0000 (including investees)





Spain



Sector	Number of cooperatives	Number of members	Turnover (EUR)	Salaried workers
MILK AND DAIRY	132	77.033	1.187983.740	4.766
TOBACCO	20	1.164	52.949.354	196
POULTRY, EGGS & RABBIT	25	6.918	582.864.633	5.090
OLIVES & OLIVE OIL	950	475.732	4.139.599.286	14.480
WINE	540	213.427	1.361.318.867	8.017
SUGAR	13	8.638	98.938.905	670
FRUIT AND VEGETABLES:	695	184.100	6.108.566.867	54.478



Spain



Sector	Number of cooperatives	Number of members	Turnover (EUR)	Salaried workers
SHEEP & GOAT MEAT	101	51.637	364.155.562	3.285
PIG MEAT	49	42.164	624.914.017	7.993
BEEF & VEAL	77	69.332	323.856.492	6.404
ARABLE CROPS	493	178.131	1.434.437.236	10.761
HORTICULTURE	374	86.762	4.187.954.467	17.101
SUPPLIES	1,260	689.001	2.777.864.509	6.404

Spain – Top 5 in the Milk and dairy sector

Ranking	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	S.COOP.AND. GANADERA DEL VALLE DE LOS PEDROCHES "COVAP"	7.301	229.358.260	690
2	SAT CENTRAL LECHERA ASTURIANA	7.470	127.497.577	17
3	Kaiku S. Coop.	320	71.589.399	12
4	S. COOP. CONSORCIO DE PROMOCION DE OVINO	800	53.200.000	38
5	FEIRACO, S. COOP. GALEGA	1.980	52.293.457	109





Spain – Top 5 in the Beef and veal

	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	COREN, S. COOP. GALEGA	4.739	100.000.000	3.240
2	S. COOP. COBADU	9.753	36.915.264	171
3	S. COOP. DEHESA GRANDE	600	24.010.803	6
4	Cooperativa d'Ivars i Secció de Crèdit, SCCL	3.545	23.663.548	93
5	Matadero Firgorifico Montes de Toledo S. Coop de CLM	48	17.619.621	67





Spain – Top 5 in the Sheep and Veal



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Pastores Grupo Cooperativo	820	56.808.486	64
2	OVISO	1.171	35.204.029	48
3	Carnes Oviaragón S.C.L.	820	29.041.200	83
4	EA GROUP S.C	2	21.354.015	2
5	Harakai S. Coop.	221	15.002.350	19



Spain – Top 5 in the Pig Meat

	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	COREN, S. COOP. GALEGA Cooperativa d'Ivars i Secció de Crèdit, SCCL S. COOP.	4.739	250.000.000	3.240
2	COBADU S.COOP.AND. GANADERA DEL VALLE DE LOS PEDROCHES	9.753	39.718.955	171
4	"COVAP" COPISO SORIA	7.301	37.193.231	690
5	S. COOP	1.212	33.987.504	114





Spain – Top 5 in the Poultry, Eggs and rabbit



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	COREN, S. COOP. GALEGA	4.739	350.000.000	3.240
2	AN, S.COOP. GUADALQUIVIR AVICOLA-GUADAVI, S.C.A.	30.000	96.372.323	1.260
3	S. COOP. AVÍCOLA Y GANADERA DE BURGOS	21	44.852.475	100
4		100	23.400.000	127
5	S.Coop. Rizana	69	23.006.597	0



Spain – Top 5 in the Olives and Olive Oil



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	S.C.A. DCOOP	85.482	787.009.960	520
2	JAENCOOP, S.C.A 2º	4.224	225.248.824	17
3	AGRO SEVILLA ACEITUNAS, S.C.A.	N/A	134.427.122	308
4	S.COOP.AND . ALMAZARA DE LA SUBBÉTICA S.C.A	3.855	84.331.569	64
5	OLEOESTEPA SCA	4.580	75.898.625	29



Spain – Top 5 in the Wine sector



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
	VIÑAOLIVA			
1	SDAD. COOP.	8.367	66.591.340	78
2	S.C.A. DCOOP	85.482	61.162.947	520
	Agraria Vinícola			
	Virgen de las			
	Viñas S. Coop de			
3	CLM	2.633	50.198.131	72
	Jesús Del Perdón			
	Bodegas Yuntero			
4	S. Coop de CLM	799	27.344.574	50
	S. COOP.			
	AGRÍCOLA			
5	CASTELLANA	308	27.000.000	90



Spain – Top 5 in the Tobacco sector



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	IBERTABACO	313	13.746.621	3
2	COTABACO	187	9.550.768	54
	TABACO DE CACERES SDAD. COOP			
3		227	9.325.017	45
	COOP. VERA ALTA			
4		85	3.925.851	0
5	ACOTEX	134	3.310.888	1



Spain – Top 5 in the Fruit & Vegetables sector



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	ANECOOP S.Coop.	86.600	549.279.780	209
2	Unica Group, S.C.A.	1.279	195.033.918	36
3	Onubafruit S.Coop.And	1.000	193.262.744	28
4	Vicasol, S.C.A.	595	184.697.517	1,198
5	CASI, S.C.A.	1.775	154.991.600	904



Spain – Top 5 in the Arable Crops sector

	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	Actel, SCCL	12.469	127.583.618	222
2	AN, S.COOP.	30.000	125.381.178	1.260
3	S. COOP. AGROPECUARIA PALENTINA (AGROPAL)	7.294	88.286.381	392
4	ARENTO, Grupo Cooperativo Agroalimentario de Aragón, S. Coop	19.800	53.923.001	156
5	S.C.A. Orvalaiz	1.300	32.384.118	29





Spain – Top 5 Multipurpose cooperatives

	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	S.C.A. DCOOP	85.482	1.001.030.221	520
2	COREN, S. COOP. GALEGA	4.739	1.000.000.000	3.240
3	ANECOOP S.Coop.	86.600	574.140.044	209
4	AN, S.COOP.	30.000	462.661.174	1.260
5	S.COOP.AND. GANADERA DEL VALLE DE LOS PEDROCHES "COVAP"	7.301	413.258.127	690





Spain – Top 5 Cooperatives in the Sugar sector



	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	S. COOP. GENERAL AGROPECUARIA (ACOR)	4.470	93.530.117	541
2	Aga S. Coop.	1.302	3.798.957	26
3	S. COOP. FRESNILLO	226	325.752	18
4	AGRICULTORES REUNIDOS CABECENSE, S.C.A.	190	315.763	6
5	Soc. Coop. Agraria San José	315	306.442	13



Spain – Top 5 Supplies Cooperatives

	Name of the cooperative	Number of members	Turnover (EUR)	Salaried workers
1	SUCA, S.C.A.	6.827	180.081.334	43
2	AN, S.COOP.	30.000	108.586.578	1.260
3	S.C.A. DCOOP	85.482	93.396.120	520
4	Actel, SCCL	12.469	92.628.047	222
	ARENTO, Grupo Cooperativo Agroalimentario de Aragón, S. Coop			
5		19.800	70.571.159	156





Thank you for your attention!

